

Your Company's Profit & Loss Statement

FY2011

	Jan-11	Feb-11	Mar-11	1Q11	Apr-11	May-11	Jun-11	2Q11	Jul-11	Aug-11	Sep-11	3Q11	Oct-11	Nov-11	Dec-11	4Q11	
Gross Revenues & Sales:																	
Segment One	\$1,700.00	\$1,785.00	\$1,874.25	\$5,359.25	\$1,967.96	\$2,066.36	\$2,169.68	\$6,204.00	\$2,278.16	\$2,392.07	\$2,511.67	\$7,181.91	\$2,637.26	\$2,769.12	\$2,907.58	\$8,313.96	\$27,059.12
Segment Two	\$1,100.00	\$1,155.00	\$1,212.75	\$3,467.75	\$1,273.39	\$1,337.06	\$1,403.91	\$4,014.35	\$1,474.11	\$1,547.81	\$1,625.20	\$4,647.12	\$1,706.46	\$1,791.78	\$1,881.37	\$5,379.62	\$17,508.84
Segment Three	\$1,200.00	\$1,260.00	\$1,323.00	\$3,783.00	\$1,389.15	\$1,458.61	\$1,531.54	\$4,379.30	\$1,608.11	\$1,688.52	\$1,772.95	\$5,069.58	\$1,861.59	\$1,954.67	\$2,052.41	\$5,868.67	\$19,100.55
Total Revenues	\$4,000.00	\$4,200.00	\$4,410.00	\$12,610.00	\$4,630.50	\$4,862.03	\$5,105.13	\$14,597.65	\$5,360.38	\$5,628.40	\$5,909.82	\$16,898.61	\$6,205.31	\$6,515.58	\$6,841.36	\$19,562.25	\$63,668.51
Cost of Goods Sold	\$375.00	\$393.75	\$413.44	\$1,182.19	\$434.11	\$455.81	\$478.61	\$1,368.53	\$502.54	\$527.66	\$554.05	\$1,584.24	\$581.75	\$610.84	\$641.38	\$1,833.96	\$5,968.92
Gross Profit	\$3,625.00	\$3,806.25	\$3,996.56	\$11,427.81	\$4,196.39	\$4,406.21	\$4,626.52	\$13,229.12	\$4,857.85	\$5,100.74	\$5,355.78	\$15,314.36	\$5,623.56	\$5,904.74	\$6,199.98	\$17,728.29	\$57,699.58
Expenses:																	
Advertising	\$35.00	\$36.75	\$38.59	\$110.34	\$40.90	\$43.36	\$45.96	\$130.22	\$48.49	\$51.15	\$53.97	\$153.60	\$56.39	\$58.93	\$61.58	\$176.91	\$571.07
Car and truck expenses	\$150.00	\$157.50	\$165.38	\$472.88	\$175.30	\$185.82	\$196.96	\$558.08	\$207.80	\$219.23	\$231.28	\$658.31	\$241.69	\$252.57	\$263.93	\$758.19	\$2,447.45
Legal and professional services	\$250.00	\$262.50	\$275.63	\$788.13	\$292.16	\$309.69	\$328.27	\$930.13	\$346.33	\$365.38	\$385.47	\$1,097.18	\$402.82	\$420.95	\$439.89	\$1,263.65	\$4,079.09
Rent or lease	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Repairs and maintenance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Supplies	\$350.00	\$367.50	\$385.88	\$1,103.38	\$409.03	\$433.57	\$459.58	\$1,302.18	\$484.86	\$511.53	\$539.66	\$1,536.05	\$563.95	\$589.32	\$615.84	\$1,769.11	\$5,710.72
Meals / Event Food	\$150.00	\$157.50	\$165.38	\$472.88	\$175.30	\$185.82	\$196.96	\$558.08	\$207.80	\$219.23	\$231.28	\$658.31	\$241.69	\$252.57	\$263.93	\$758.19	\$2,447.45
Cellular	\$125.00	\$131.25	\$137.81	\$394.06	\$146.08	\$154.85	\$164.14	\$465.06	\$173.16	\$182.69	\$192.74	\$548.59	\$201.41	\$210.47	\$219.94	\$631.83	\$2,039.54
Client Gifts	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Charitable Contribution (Donations)	\$25.00	\$26.25	\$27.56	\$78.81	\$29.22	\$30.97	\$32.83	\$93.01	\$34.63	\$36.54	\$38.55	\$109.72	\$40.28	\$42.09	\$43.99	\$126.37	\$407.91
Insurance	\$275.00	\$288.75	\$303.19	\$866.94	\$321.38	\$340.66	\$361.10	\$1,023.14	\$380.96	\$401.91	\$424.02	\$1,206.90	\$443.10	\$463.04	\$483.88	\$1,390.02	\$4,486.99
Wages	\$2,000.00	\$2,100.00	\$2,205.00	\$6,305.00	\$2,337.30	\$2,477.54	\$2,626.19	\$7,441.03	\$2,770.63	\$2,923.02	\$3,083.78	\$8,777.43	\$3,222.55	\$3,367.57	\$3,519.11	\$10,109.22	\$32,632.68
Utilities	\$100.00	\$105.00	\$110.25	\$315.25	\$116.87	\$123.88	\$131.31	\$372.05	\$138.53	\$146.15	\$154.19	\$438.87	\$161.13	\$168.38	\$175.96	\$505.46	\$1,631.63
Depreciation Expense	\$83.24	\$83.24	\$83.24	\$249.71	\$83.24	\$83.24	\$83.24	\$249.71	\$83.24	\$83.24	\$83.24	\$249.71	\$83.24	\$83.24	\$83.24	\$249.71	\$998.83
Debt Repayments	\$40.00	\$42.00	\$44.10	\$126.10	\$46.75	\$49.55	\$52.52	\$148.82	\$55.41	\$58.46	\$61.68	\$175.55	\$64.45	\$67.35	\$70.38	\$202.18	\$652.65
Medical / Health Prevention	\$35.00	\$36.75	\$38.59	\$110.34	\$40.90	\$43.36	\$45.96	\$130.22	\$48.49	\$51.15	\$53.97	\$153.60	\$56.39	\$58.93	\$61.58	\$176.91	\$571.07
Dues and Subscriptions	\$85.00	\$89.25	\$93.71	\$267.96	\$99.34	\$105.30	\$111.61	\$316.24	\$117.75	\$124.23	\$131.06	\$373.04	\$136.96	\$143.12	\$149.56	\$429.64	\$1,386.89
Mail / Postage	\$45.00	\$47.25	\$49.61	\$141.86	\$52.59	\$55.74	\$59.09	\$167.42	\$62.34	\$65.77	\$69.39	\$197.49	\$72.51	\$75.77	\$79.18	\$227.46	\$734.24
Other Expenses	\$50.00	\$52.50	\$55.13	\$157.63	\$58.43	\$61.94	\$65.65	\$186.03	\$69.27	\$73.08	\$77.09	\$219.44	\$80.56	\$84.19	\$87.98	\$252.73	\$815.82
Expense Total	\$3,798.24	\$3,983.99	\$4,179.02	\$11,961.25	\$4,424.77	\$4,685.26	\$4,961.38	\$14,071.42	\$5,229.68	\$5,512.74	\$5,811.36	\$16,553.78	\$6,069.13	\$6,338.49	\$6,619.98	\$19,027.59	\$61,614.04
Net Profit or (Loss)	\$201.76	\$216.01	\$230.98	\$648.75	\$205.73	\$176.76	\$143.74	\$526.23	\$130.70	\$115.66	\$98.46	\$344.83	\$136.19	\$177.09	\$221.38	\$534.66	\$2,054.47
Provision for Income Tax (benefit)	\$90.79	\$97.21	\$103.94	\$291.94	\$92.58	\$79.54	\$64.68	\$236.80	\$58.81	\$52.05	\$44.31	\$155.17	\$61.28	\$79.69	\$99.62	\$240.60	\$924.51
State	\$20.18	\$21.60	\$23.10	\$64.88	\$20.57	\$17.68	\$14.37	\$52.62	\$13.07	\$11.57	\$9.85	\$34.48	\$13.62	\$17.71	\$22.14	\$53.47	\$205.45
Federal Income Tax	\$70.62	\$75.60	\$80.84	\$227.06	\$72.01	\$61.87	\$50.31	\$184.18	\$45.74	\$40.48	\$34.46	\$120.69	\$47.67	\$61.98	\$77.48	\$187.13	\$719.06
Net Profit After Taxes (Loss)	\$110.97	\$118.81	\$127.04	\$356.81	\$113.15	\$97.22	\$79.06	\$289.43	\$71.88	\$63.62	\$54.15	\$189.65	\$74.90	\$97.40	\$121.76	\$294.06	\$1,129.96